



Ballarpur Industries Limited (BILT)  
Gurgaon, India  
www.bilt.com

**Industry:**  
Paper Manufacturing

**Employees:**  
10,000 - 20,000

**2008 Net Revenues:**  
\$800 Million

**CHAIN•SYS Products and Services**

Chain-Sys EBS Implementation Services

- Oracle Financials
- Oracle Process Manufacturing
- Oracle CRM
- Oracle Projects
- Oracle Advanced Planning/Scheduling
- Oracle Retek
- Honeywell OptiVision
- ARIBA

“Technology and innovation is critical to the success of BILT. The Chain-Sys team provided the services, software solutions and methodologies to deliver Oracle EBS in an accelerated approach. Chain-Sys worked as a partner to understand our business and listened to us during the initiative.”

GM-IT, BILT

**Company Profile**

Ballarpur Industries Limited (BILT) is part of the Avantha Group Company and is one of the largest manufacturers of writing and printing paper in Asia. BILT maintains seven manufacturing facilities, six in India and one in Malaysia.

**Business Challenge**

With different legacy business systems controlling each manufacturing facility, BILT experienced process and quality control issues. Global visibility to business operations and financial results were not timely and changes in accounting standards (IFRS) and tax compliance were not addressed. BILT needed a solution for rapid re-engineering of their business process for Oracle EBS R12, quick integration of enterprise applications, and easy data standardization

**Chain-Sys Solution**

Chain-Sys provided BILT with a strong OPM domain expertise, specialized tools and proven Oracle Business Accelerator (OBA) methodologies to deliver Oracle EBS R12 within nine (9) months.

Chain-Sys successfully developed complex customizations (90+) to re-engineer their business needs and bring operational efficiency.

With the appLOAD Suite, all master, transactional and configuration/setup, data totaling 1 terabyte, was migrated during the CRP and at go-live.

Synchronous and batched Integration with enterprise applications was performed using the appINTERFACE product and resulted in a new environment with operational efficiencies and a flexible system architecture platform for their future growth and expansion.

**Benefits Scorecard**

Task	Result
Rapid Implementation using OBA	Saved Project Months
Integration to 3 <sup>rd</sup> Party Enterprise Applications	Seamless and Easy
1 TB of data migrated	No programming