



Sona Koyo Steering Systems Ltd  
Gurgaon, India  
www.sonagroup.com  
Established 1985

**Industry:**  
Automotive OEM

**Employees:**  
4,500+

**Annual Revenue:**  
Under \$100 Million

**CHAIN•SYS Products & Services**  
**appLOAD**<sup>®</sup> Suite & templates covering:

- Oracle E-Business Suite R12.1.1
- Oracle Financials
- Oracle Discrete Manufacturing
- Oracle Order Management

*“Upgrading to Oracle E-Business Suite Release 12 enabled us to leverage a number of advanced financial and discrete manufacturing features that we didn’t have previously. This deployment has furthered the consolidation of our financial information, allowed automatically generating mandatory financial reports, and reduced our accounts receivable reconciliation time by 70%.” – O.P. Singh, General Manager – IT, Sona Koyo Steering Systems Ltd*

Sona Koyo Steering Systems Ltd is The Sona Group’s flagship company, and the country’s largest manufacturer of steering systems. The company has manufacturing plants in Chennai, Gurgaon, and Dharuhera.

#### Challenge

- Upgrade from an unsupported enterprise resource planning system that posed a risk to business-critical data.
- Automatically generate mandatory financial reports required by the Indian government
- Consolidate financial information, such as accounts receivable data, from all offices.
- Provide more detailed information in financial and manufacturing reports, so the company can improve its financial and production processes and make more informed decisions.

#### Solution

- Chain-Sys implements Oracle E-Business Suite R12.1.1 Oracle Financials, Oracle Discrete Manufacturing, Oracle Order Manufacturing.

#### Results

- Generated mandatory CESS tax reports for the Indian government from consolidated data in Oracle Financials automatically, rather than taking at least 10 days to manually.
- Reduced time to reconcile accounts receivable information by 70%, by creating a new consolidated report that can be broken down to show general ledger information.
- Created more detailed accounts-payable trial balance reports, showing money owed to suppliers of raw.
- Gained better control over financial processes by consolidating accounts receivable and accounts payable information in an integrated database.
- Ensured problems in the manufacturing process picked up by quality auditors were dealt with quickly and efficiently, by capturing the problem within Oracle Discrete Manufacturing.
- Improved control over manufacturing processes, by creating customized data fields and reports that require standard information, such as suppliers’ identification numbers and the date of the component, enabling auto-generated answers rather than nonstandard manual data entry
- Laid the foundation to leverage new features from Oracle Order Management Release 12, such as more detailed reports and workflow processes.